

DISTRIBUTION M&A PULSE

FIRST QUARTER 2026



OUR INSIGHTS

This edition of PMCF's Distribution M&A Pulse examines a more selective Q1 2026 deal environment, with U.S. distribution transactions holding relatively steady at 78 in Q1 2026 versus 82 in Q1 2025, while global activity declined 12.4% to 149 deals amid tariff volatility and supply chain disruption. The report highlights how strategic acquirers, representing approximately 85% of transactions, continue to lead consolidation by targeting niche, technically-moated platforms with strong aftermarket and recurring revenue profiles. It further recaps how sponsor activity is reaccelerating into 2026, supported by \$2T+ of PE dry powder.

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ABOUT PMCF

PMCF is an investment bank focused exclusively on middle market transactions with professionals in Chicago, Detroit, Denver, and across the globe through Corporate Finance International™ affiliates. Offering a depth of advisory services, PMCF helps clients worldwide meet their sale, acquisition, financing, and strategic growth objectives. Additional information on PMCF can be found by visiting our website, pmcf.com.

INVESTMENT BANKING SERVICES:

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SELECT PMCF DISTRIBUTION TRANSACTIONS





KEY INSIGHTS

1

Demand for Niche & Specialty Offerings

Q1 2026 deal activity reinforced a clear theme, selectivity. In the middle market, businesses commanding the most aggressive buyer interest are not necessarily the largest or fastest-growing, but the most defensible. With over \$2T of private equity dry powder chasing a narrower universe of financeable assets, capital is concentrating on companies that occupy specialized, hard-to-replicate positions in the market. Strategic buyers are equally as active, pursuing capability-driven acquisitions to fill gaps or secure technical expertise that would take years to build organically. Across both buyer pools, the premium is on technical moats, regulated or certification-gated workflows, sticky customer relationships in mission-critical applications, and recurring revenue with documented customer retention.

2

Omnichannel Capabilities are a Clear Differentiator

Customer purchasing behaviors continue to reshape the industrial landscape. Buyer expectations have permanently shifted toward seamless digital experiences, pushing providers across the value chain to invest in real-time visibility, automated ordering, and on-demand service models. This shift extends beyond e-commerce, as industrial businesses increasingly adopt IoT-enabled monitoring, predictive maintenance, and data-driven supply chain optimization to deepen customer integration. Companies that have embedded these capabilities are seeing stronger retention, higher order frequency, and improved unit economics, all of which are commanding a clear premium from buyers in M&A processes.

3

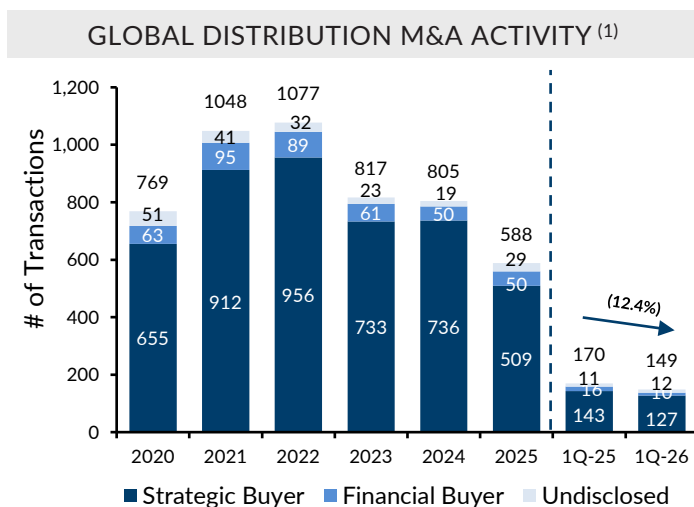
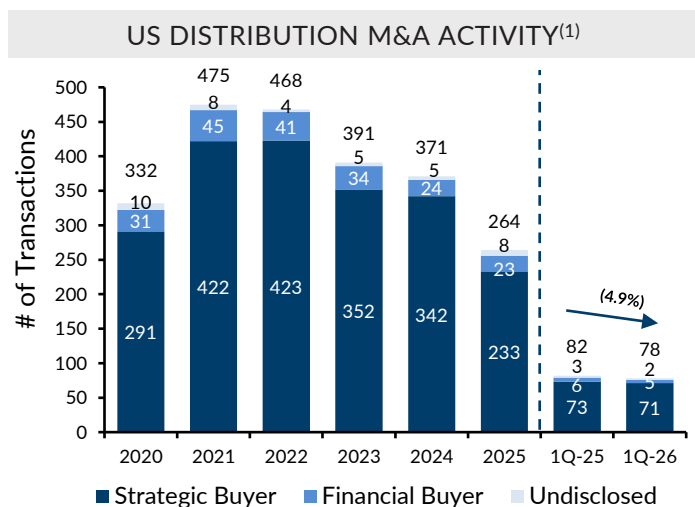
Private Equity Deal Flow Disciplined but Healthy

Sponsors are transitioning from mega-deals toward middle market transactions as financing conditions improve and valuation gaps narrow. Easier access to capital served as a primary catalyst in Q1, facilitated by a resurgent syndicated loan market and elevated appetite for buyout financing. The effects of interest rate cuts at the end of 2025 became apparent in early Q1 2026, with improved sponsor sentiment to deploy dry powder. Buyers increasingly utilize creative structures, such as earnouts and rollover equity, to bridge remaining gaps and align incentives for a long-term partnership.

Market Summary & Outlook

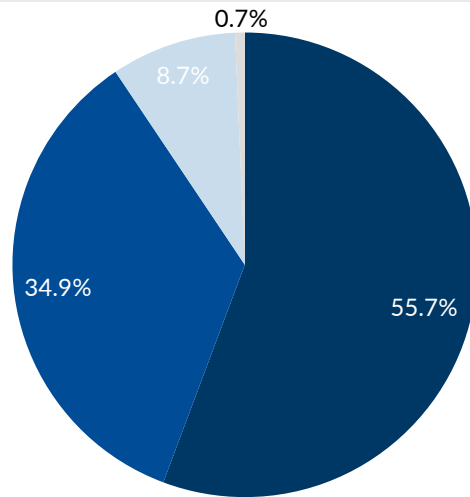
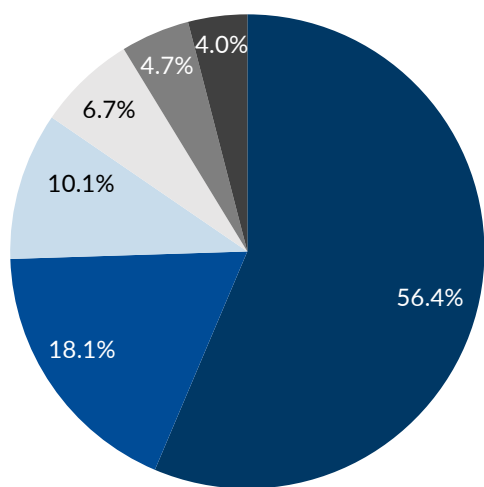
Q1 2026 – M&A Market Recap: Distribution Sector

- U.S. distribution M&A activity remained relatively stable in Q1-26, with 78 announced transactions compared to 82 in the prior-year period, reflecting a resilient domestic backdrop despite a somewhat uneven macroeconomic environment. Continued pricing power across the channel, as evidenced by rising core wholesale prices and sustained margin expansion among distributors, has supported earnings durability and underpinned buyer confidence in U.S. assets.
- In contrast, global distribution M&A activity declined 12.4% in Q1-26 compared to Q1-25, highlighting greater pressure in international markets. The slowdown primarily reflects elevated supplier uncertainty, including disruption following the closure of the Strait of Hormuz, alongside a dynamic tariff environment that has created additional volatility in cross-border pricing and sourcing strategies. These factors have introduced instability across key trade corridors and have prompted some undifferentiated sellers to delay sale processes until supply chains, tariff exposure, and input cost visibility more fully stabilize.
- Prospective acquirers are placing increased focus on “aftermarket” diligence as buyers prioritize the quality and durability of service-driven revenue streams. Assets that demonstrate a well-developed aftermarket platform, including strong replacement parts capture rates, embedded service relationships, and recurring maintenance revenue, tend to exhibit higher margins and less cyclical than others. As a result, companies that can clearly articulate and substantiate their aftermarket economics are increasingly commanding premium valuations.



Q1 2026 DISTRIBUTION M&A ACTIVITY BY SEGMENT⁽¹⁾

Q1 2026 DISTRIBUTION M&A ACTIVITY BY REGION – GLOBAL⁽¹⁾



- Industrial / MRO / Safety
- Food & Beverage
- Building Products
- Electrical Products
- Chemical & Gases
- Other

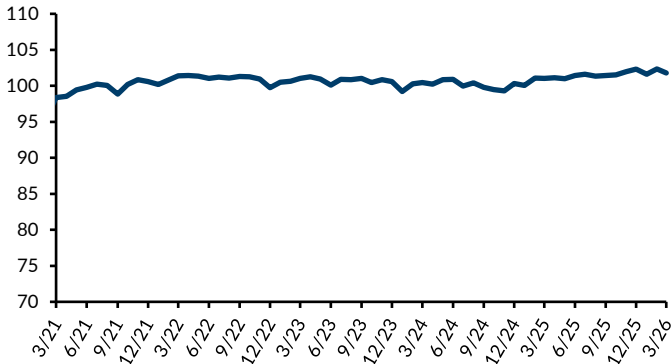
- United States and Canada
- Europe
- Asia / Pacific
- Africa / Middle East
- Latin America and Caribbean

Sources: (1) Capital IQ, PMCF proprietary data

Macro Distribution Indicators and Signals

INDUSTRIAL PRODUCTION INDEX

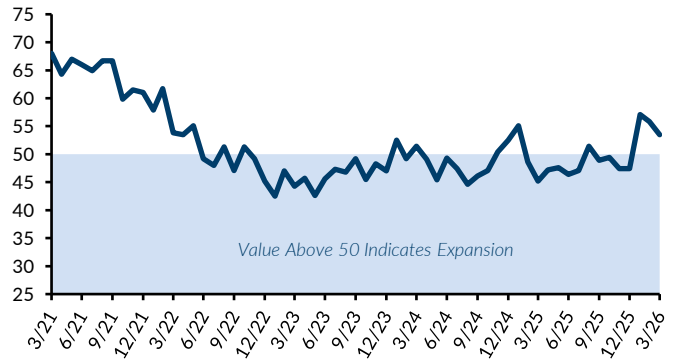
Values as of: March 2026



Source: Federal Reserve Bank of St. Louis

ISM NEW ORDERS INDEX

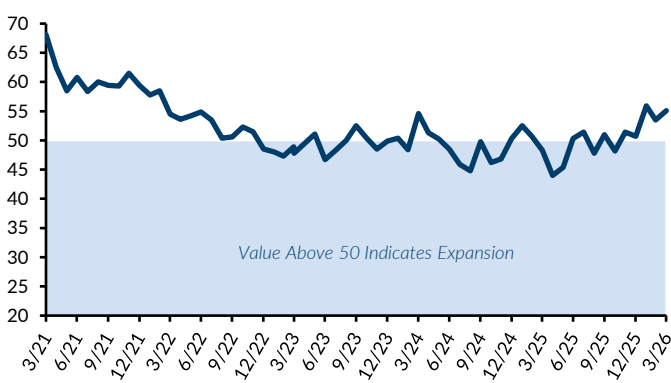
Values as of: March 2026



Source: Institute for Supply Management

ISM PRODUCTION INDEX

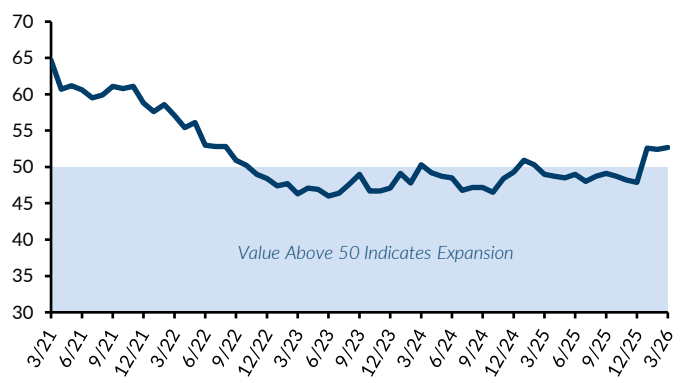
Values as of: March 2026



Source: Institute for Supply Management

PURCHASING MANAGERS' INDEX

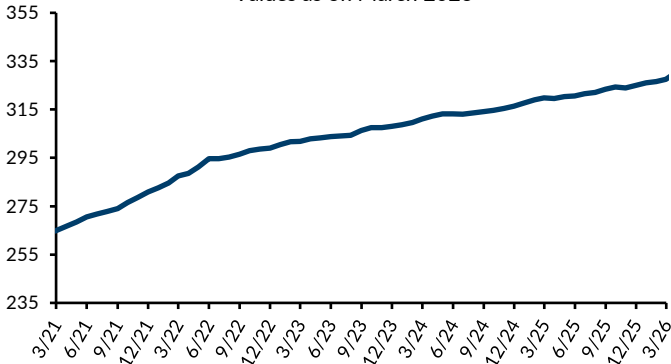
Values as of: March 2026



Source: Institute for Supply Management

CONSUMER PRICE INDEX

Values as of: March 2026

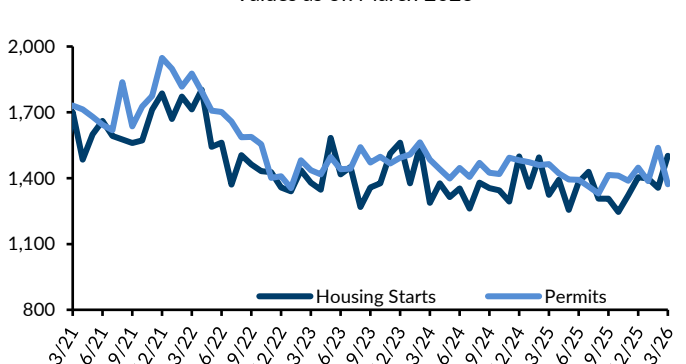


Source: Federal Reserve Bank of St. Louis

HOUSING STARTS & PERMITS

(Units in 000's)

Values as of: March 2026



Source: Federal Reserve Bank of St. Louis

PMCF Distribution Index

Company Name	Headquarters Location	Enterprise Value ⁽¹⁾	Market Cap. ⁽¹⁾	TTM Revenue	TTM Gross Profit	TTM EBITDA	TTM Margin	TTM EBITDA Margin	Net Debt/ EBITDA	EV/ Revenue	EV/EBITDA ⁽²⁾			
												Q1 '26	Q1 '25	
<i>\$ in Millions</i> ⁽³⁾														
Industrial / MRO / Safety														
W.W. Grainger, Inc.	United States	\$ 54,357	\$ 51,675	\$ 17,942	\$ 7,009	\$ 2,963	39.1%	16.5%	0.8x	3.0x	18.3x	17.2x		
Fastenal Company	United States	53,448	53,282	8,443	3,790	1,889	44.9%	22.4%	0.1x	6.3x	28.3x	26.4x		
Core & Main, Inc.	United States	11,595	9,291	7,647	2,059	914	26.9%	12.0%	2.4x	1.5x	12.7x	12.9x		
Applied Industrial Technologies, Inc.	United States	10,035	9,897	4,839	1,470	593	30.4%	12.3%	0.3x	2.1x	16.9x	15.8x		
MSC Industrial Direct Co., Inc.	United States	5,690	5,149	3,833	1,563	420	40.8%	11.0%	1.2x	1.5x	13.5x	11.3x		
DXP Enterprises, Inc.	United States	2,790	2,169	2,016	636	218	31.5%	10.8%	2.9x	1.4x	12.8x	9.5x		
DNOW Inc.	United States	2,674	2,219	2,820	613	171	21.7%	6.1%	NM	0.9x	15.6x	9.4x		
Bossard Holding AG	Switzerland	1,787	1,386	1,348	436	159	32.3%	11.8%	2.5x	1.3x	11.3x	15.0x		
Median							31.9%	11.9%	1.2x	1.5x	14.6x	13.9x		
Electrical Products														
WESCO International, Inc.	United States	\$ 19,437	\$ 13,315	\$ 24,247	\$ 5,138	\$ 1,510	21.2%	6.2%	3.9x	0.8x	12.9x	9.1x		
Rexel S.A.	France	15,950	11,240	22,795	5,715	1,368	25.1%	6.0%	3.5x	0.7x	11.7x	10.1x		
Arrow Electronics, Inc.	United States	10,442	7,326	30,853	3,457	1,056	11.2%	3.4%	2.9x	0.3x	9.9x	7.9x		
Avnet, Inc.	United States	7,925	5,044	24,955	2,611	765	10.5%	3.1%	3.9x	0.3x	10.4x	8.8x		
RS Group plc	United Kingdom	3,905	3,464	3,851	1,657	364	43.0%	9.4%	1.2x	1.0x	10.7x	10.3x		
Median							21.2%	6.0%	3.5x	0.7x	10.7x	9.1x		
Building Products														
CRH plc	Ireland	\$ 87,345	\$ 70,261	\$ 38,061	\$ 13,736	\$ 7,583	36.1%	19.9%	2.3x	2.3x	11.5x	10.8x		
Ferguson Enterprises Inc.	United States	50,804	45,344	31,058	9,534	3,046	30.7%	9.8%	1.5x	1.6x	16.7x	12.8x		
Builders FirstSource, Inc.	United States	14,025	9,106	14,820	4,430	1,208	29.9%	8.2%	4.3x	0.9x	11.6x	9.3x		
Watsco, Inc.	United States	14,014	13,828	7,241	2,028	736	28.0%	10.2%	NM	1.9x	19.0x	24.8x		
Pool Corporation	United States	8,856	7,426	5,356	1,590	638	29.7%	11.9%	2.4x	1.7x	13.9x	20.9x		
Median							29.9%	10.2%	2.3x	1.7x	13.9x	12.8x		
Chemicals & Gases														
Air Liquide S.A.	France	\$ 130,385	\$ 118,367	\$ 31,631	\$ 20,299	\$ 8,805	64.2%	27.8%	1.3x	4.1x	14.8x	16.0x		
Brenntag SE	Germany	12,482	9,536	17,813	4,499	1,168	25.3%	6.6%	2.5x	0.7x	10.7x	10.1x		
IMCD N.V.	Netherlands	7,882	6,092	5,642	1,432	593	25.4%	10.5%	3.1x	1.4x	13.3x	16.5x		
Median							25.4%	10.5%	2.5x	1.4x	13.3x	16.0x		
Transportation / Logistics														
Old Dominion Freight Line, Inc.	United States	\$ 40,748	\$ 40,726	\$ 5,456	\$ 2,125	\$ 1,707	38.9%	31.3%	NM	7.5x	23.9x	19.1x		
XPO, Inc.	United States	26,649	22,791	8,299	1,540	1,295	18.6%	15.6%	3.0x	3.2x	20.6x	13.4x		
J.B. Hunt Transport Services, Inc.	United States	21,750	20,047	12,134	2,289	1,608	18.9%	13.3%	1.0x	1.8x	13.5x	10.5x		
C.H. Robinson Worldwide, Inc.	United States	20,806	19,571	16,199	1,389	887	8.6%	5.5%	1.7x	1.3x	23.4x	17.0x		
Expeditors International of Washington, Inc.	United States	18,306	19,047	11,186	1,523	1,138	13.6%	10.2%	NM	1.6x	16.1x	13.9x		
Ryder System, Inc.	United States	16,508	8,026	12,660	2,543	2,783	20.1%	22.0%	3.1x	1.3x	5.9x	5.4x		
Knight-Swift Transportation Holdings Inc.	United States	11,827	9,352	7,496	1,801	1,012	24.0%	13.5%	2.4x	1.6x	11.7x	9.6x		
Median							18.9%	13.5%	2.4x	1.6x	16.1x	13.4x		
Food & Beverage														
Sysco Corporation	United States	\$ 47,906	\$ 34,108	\$ 83,567	\$ 15,491	\$ 4,565	18.5%	5.5%	3.0x	0.6x	10.5x	11.3x		
US Foods Holding Corp.	United States	26,018	20,336	39,424	6,864	1,710	17.4%	4.3%	3.3x	0.7x	15.2x	12.6x		
Performance Food Group Company	United States	21,402	13,457	63,350	7,924	1,627	12.5%	2.6%	4.8x	0.3x	13.2x	13.4x		
United Natural Foods, Inc.	United States	5,925	2,737	31,542	4,243	557	13.5%	1.8%	5.7x	0.2x	10.6x	10.7x		
The Chefs' Warehouse, Inc.	United States	3,278	2,424	4,258	1,035	240	24.3%	5.6%	3.6x	0.8x	13.6x	15.4x		
Median							17.4%	4.3%	3.6x	0.6x	13.2x	12.6x		
Median							25.3%	10.2%	2.5x	1.4x	13.3x	12.6x		
Mean							26.6%	11.1%	2.6x	1.7x	14.4x	13.3x		

Source: Capital IQ

(1) Market capitalizations and total enterprise values as of March 31st, 2026; income statement and balance sheet data as of last period reported

(2) Multiple of EBITDA based on EBITDA, inclusive of equity income from affiliates

(3) Currency conversions assume historical rate



Key Distribution Public Company Statistics

Valuation Trends:

- Within PMCF's Distribution Index, the mean EV/EBITDA multiple rose from 13.2x in Q1-25 to 14.4x in Q1-26, signaling sustained investor demand for scaled distribution platforms following consecutive quarters of normalization. Notably, median EBITDA multiples of 13.3x in Q1-26 tied their highest level in two years, underscoring the sector's durable long-term strength. The recent resurgence can be attributed to reviving market confidence, stable financing conditions, and end-market tailwinds driving growth.

PMCF DISTRIBUTION INDEX PUBLIC VALUATIONS ^{(1) (2)}

	Q1 2024	Q2 2024	Q3 2024	Q4 2024	Q1 2025	Q2 2025	Q3 2025	Q4 2025	Q1 2026
Revenue Multiple									
Median	1.7x	1.5x	1.6x	1.3x	1.4x	1.3x	1.2x	1.3x	1.4x
Mean	1.9x	1.7x	1.9x	1.7x	1.8x	1.6x	1.6x	1.6x	1.7x
EBITDA Multiple⁽¹⁾									
Median	12.6x	11.4x	12.3x	11.7x	11.3x	12.8x	13.3x	12.9x	13.3x
Mean	13.7x	12.5x	14.1x	13.2x	13.2x	13.4x	13.8x	13.8x	14.4x

Source: Capital IQ

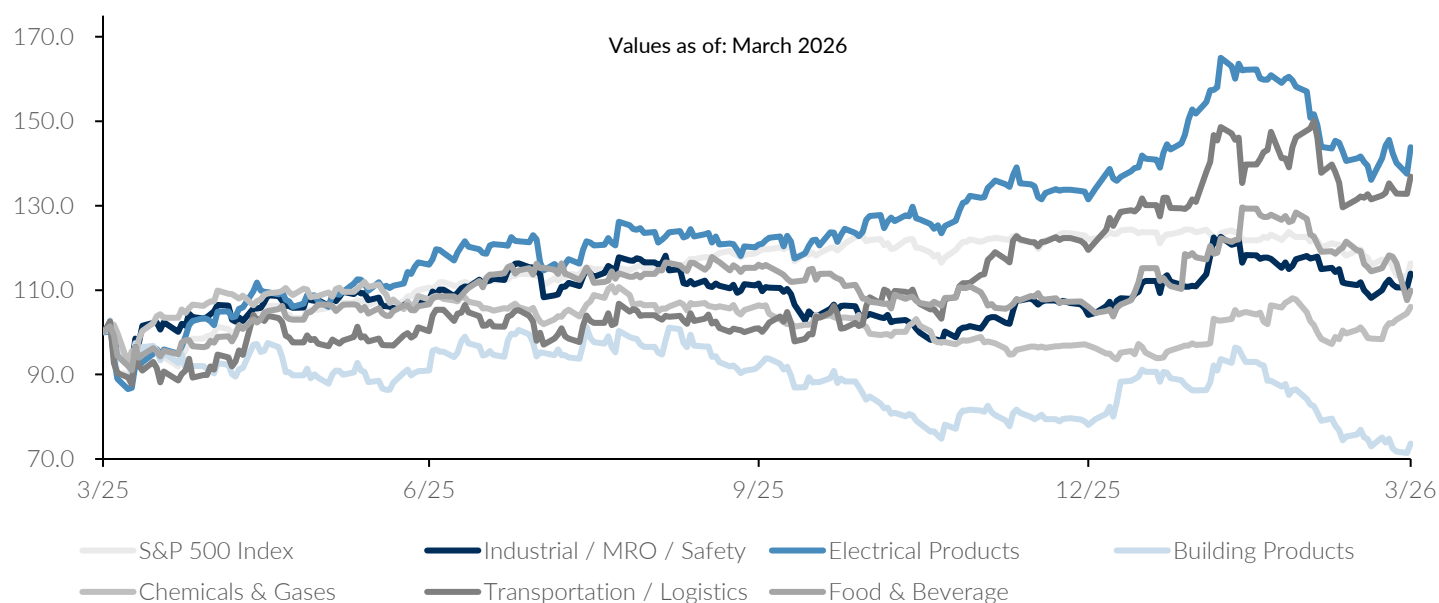
(1) Multiple of EBITDA based on EBITDA inclusive of equity income from affiliates

(2) Quarterly figures based on the last trading day of each quarter shown

Equity Performance:

- The PMCF Distribution Index returned 14.9% over the trailing twelve months, recovering sharply from the April 2025 "Liberation Day" selloff that briefly drove the index down ~10%. Electrical Products was the clear outperformer growing at 43.9%, driven by unprecedented data center and AI infrastructure spending as hyperscalers are expected to deploy over \$300 billion in capex in 2026. The broader index regained its footing by mid-Q2-25 as tariff uncertainty was absorbed, then built momentum through Q3-25 as stable financing conditions and resilient end-market demand lifted most sub-sectors above pre-selloff levels. In Q1-26 The index posted a 7.2% gain compared to the S&P 500's 4.8% decline, with every tracked sub-index outperforming the broader market except for Building Products. Building Products lagged the group as modest new home starts weighed on performance.

PMCF DISTRIBUTION INDEX PUBLIC EQUITY PERFORMANCE ^{(3) (4)}



Source: Capital IQ

(3) Market capitalization indices with mixed currencies are converted into USD using historical spot rates

(4) Local currency quotes converted into USD using historical spot rates

Market Commentary

In the first quarter of 2026 earnings calls, companies expressed broadening organic momentum across distribution end markets, citing AI and data-center build-outs, reshoring tailwinds, and a truckload supply inflection. Management teams highlighted sustained M&A appetite, anchored by several transformational deals and a steady tuck-in cadence across the compounders, alongside disciplined capital allocation and continued investment in technology and infrastructure as key priorities.

April 2026: “I would like to go back to the active portfolio management, a key driver in our value creation strategy. 2025 was once again, an active year with 4 acquisitions and 2 divestments. Since 2021, we acquired about EUR 2.8 billion in terms of turnover... We also were quite active in North America with 14 acquisitions representing over 70% of acquired sales. Finally, this external growth strategy shows that it's a value-added strategy... In North America, we're positioned in industrial automated solutions, various acquisitions, connectivity and data centers.”

Guillaume Jean Philippe Texier, CEO & Director, Rexel S.A.

April 2026: “With regard to M&A, which remains a top priority and key element of our growth strategy, we are actively evaluating various targets across both our segments with our focus primarily on midsized and smaller tuck-in companies. While timing of M&A can vary quarter-to-quarter, I continue to believe the next 12 to 18 months will be more active period for Applied given the work being done and as we continue to execute on our strategy.”

Neil Schrimsher, CEO, Applied Industrial Technologies

April 2026: “Our highly fragmented market creates a long runway for disciplined acquisitions. Over time, we've built a reputation as the acquirer of choice in our industry... Since 2017, we have completed more than 40 acquisitions, adding nearly 150 branches and over \$1.8 billion of annual sales. Our pipeline is deep and actionable. Looking ahead, we see a clear path for M&A to contribute 2 to 4 points of annual sales growth over time.”

Bradford A. Cowles, President, Core & Main, Inc.

April 2026: “We're going to be very active, but also very, very disciplined. We want to make sure that there is fit in terms of our strategy and where we want to take the business. We want to play into a lot of the megatrends that we are seeing in the marketplace. So, it's all about how a deal accelerates our overall growth and profitability and not just something that we would buy to leave stand-alone.”

Indraneel Dev, EVP & CFO, Wesco International

Distribution M&A Activity

SELECT DISTRIBUTION TRANSACTIONS

Date	Target	Buyer	Industry Segment	Enterprise Value ⁽¹⁾
Jan-26	Pioneer Supply, LLC	Core & Main, Inc.	Industrial / MRO / Safety	\$ -
Jan-26	Critical Components, LLC	Concentric, LLC	Electrical Products	-
Jan-26	Able Distributors Inc.	First Supply LLC	Industrial / MRO / Safety	-
Jan-26	Sky Mart Sales Corp.	GracoRoberts	Chemical & Gases	-
Jan-26	Hino Gas Sales, Inc.	Undisclosed Buyer	Chemical & Gases	-
Jan-26	Atlantic Firebrick and Supply Company, Inc.	Plibrico Company, LLC	Industrial / MRO / Safety	-
Jan-26	Pine Tree Lumber Co., Inc.	Ganahl Lumber Company	Building Products	-
Jan-26	Getsco, Inc.	Nexterra Environmental	Industrial / MRO / Safety	-
Jan-26	Seltrol Inc.	Tavoron Holdings, Inc.	Industrial / MRO / Safety	-
Jan-26	Colony Hardware Corporation	White Cap Supply Holdings, LLC	Industrial / MRO / Safety	-
Jan-26	Lakeside Construction Fasteners, Inc.	DMI Direct Metals, LLC	Industrial / MRO / Safety	-
Jan-26	American Refrigeration Supplies, Inc.	Hajoca Corporation	Industrial / MRO / Safety	-
Jan-26	W. O. Grubb Steel Erection, Inc.	Halo Partners, LP	Industrial / MRO / Safety	-
Feb-26	Ambiente H2O Inc.	DXP Enterprises, Inc.	Industrial / MRO / Safety	-
Feb-26	Camalloy, Inc.	Kloeckner Metals Corporation	Industrial / MRO / Safety	-
Feb-26	Pluck, LLC	Kanbrick LLC	Industrial / MRO / Safety	-
Feb-26	Native Maine Operations, Inc.	Premier Produce One LLC	Food & Beverage	-
Feb-26	Triangle Equipment Co Inc	Gateway Dealer Network, LLC	Industrial / MRO / Safety	-
Feb-26	CSTK, Inc.	Thermo King Corporation	Industrial / MRO / Safety	-
Feb-26	Aero-Space Computer Supplies, Inc.	S.W. Anderson Company	Industrial / MRO / Safety	-
Feb-26	Cross Country Infrastructure Services Inc.	PSS Industrial Group Corp.	Industrial / MRO / Safety	-
Feb-26	DP Technologies Group	Tavoron Holdings, Inc.	Electrical Products	-
Feb-26	Kodiak Building Partners Inc.	QXO, Inc.	Building Products	2,305.4
Feb-26	Eastern Fish Company	Highwood Harbor, LLC	Food & Beverage	-
Feb-26	James W. Quandel and Sons, LLC	Boger Concrete, Inc.	Building Products	-
Feb-26	Doig Corporation	Tavoron Holdings, Inc.	Industrial / MRO / Safety	-
Feb-26	Ag-Industrial, Inc.	Forrester Farm Equipment, Ltd.	Industrial / MRO / Safety	-
Feb-26	Richmond Traffic Control, Inc.	MoerisUSA	Industrial / MRO / Safety	-
Feb-26	Lumberyard Suppliers Inc	SRS Distribution, Inc.	Building Products	-
Mar-26	Belenky, Inc.	EVI Industries, Inc.	Industrial / MRO / Safety	-
Mar-26	Kreher Steel Company, LLC	Triple-S Tube Supply, LP	Industrial / MRO / Safety	-
Mar-26	Brehob Nursery, Inc.	Blue Grass Farms, Inc.	Industrial / MRO / Safety	-
Mar-26	Reisinger Protein Industries, LLC	Affiance Partners	Food & Beverage	-
Mar-26	Forklift Services Of America, Inc.	Leavitt Machinery and Rentals Inc.	Industrial / MRO / Safety	-
Mar-26	Specialty Packaging LLC	SupplyOne, Inc.	Industrial / MRO / Safety	-
Mar-26	Valley Power Systems, Inc.	The W.W. Williams Company, LLC	Electrical Products	-
Mar-26	Preferred Brands USA, Inc.	SETO Holdings, Inc.	Food & Beverage	-
Mar-26	Allied Inventory Systems, Inc.	AFC Industries, Inc.	Industrial / MRO / Safety	-
Mar-26	Johnson Equipment Company Inc.	Rite-Hite Holding Corporation	Industrial / MRO / Safety	-
Mar-26	Bender Plumbing Supplies Inc	Hills Distribution, Inc.	Building Products	-

Sources: Capital IQ, company websites and PMCF proprietary research
 (1) Enterprise value in millions of dollars

What is a Strategic Assessment and Why is it Important?

A Strategic Assessment is a comprehensive report that examines a business holistically with specific consideration given to the financial results, operations, and organizational structure. We advise our clients consider before a planned liquidity event to ensure your company is ready for a transaction. This process includes:

Determining your company's current value

Identifying factors that enhance or erode value and related risk considerations

Developing strategies to bridge gaps in value and market position

7 Reasons Why a Strategic Assessment is Essential for Maximizing Business Value In Preparation of a Liquidity Event

- 1 Prepares your company for the scrutiny of capital investors
- 2 Helps ownership and management identify the value attributes and constraints of the business
- 3 Provides ownership with an understanding of perceived value considerations in the eyes of investors
- 4 Affords your company an opportunity to address shortfalls and enhance the value in advance of a capital transaction
- 5 Helps align corporate strategy with organizational, tax, and wealth transfer planning
- 6 Helps shareholders/management understand how various business strategies can impact future value
- 7 Resolves potential deal obstacles to ensure a smooth diligence process and higher likelihood of deal success

As an investment in your company, PMCF will complete a complimentary Strategic Assessment.

For additional information, please visit pmcf.com

SIGNIFICANT INDUSTRY EXPERTISE AND RESOURCES

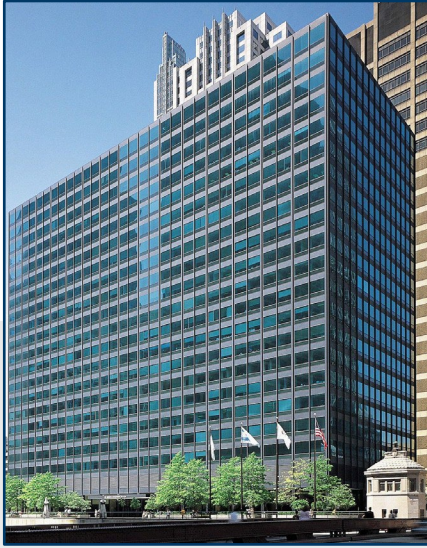
Founded in 1995, PMCF has spent 30+ years successfully advising clients in the middle market. From M&A advisory or capital raising to strategic assessment and transaction planning, we execute transactions to achieve life-changing outcomes for our clients. We leverage our significant deal experience, industry relationships, and a deep understanding of sectors we serve to support our clients' organic and inorganic growth initiatives.

PMCF takes a strategic approach to transaction planning, ensuring the positioning and messaging conveys the unique differentiators of your company. Our affiliation with Plante Moran provides us access to transaction tax experts to provide insight into structure planning considerations.

- Developing strategies to effectively deploy capital and resources to maximize ROI on your high-priority growth initiatives
- Aligning your process capabilities with key macro trends driving industry growth
- Evaluating KPI trends and results and understanding how they are used in daily management
- Reviewing the organizational chart and the internal plan for turnover and/or succession of key management team members
- Pursuing customer diversification at attractive, appropriate margins
- Understanding margin trends and concentrations of margin within product groups or customers
- Assessing your company's differentiation and position in the marketplace
- Leveraging our extensive global relationships to help penetrate new customers and/or markets

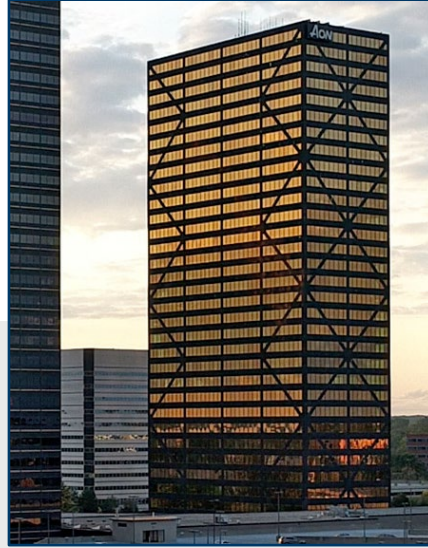
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OUR LOCATIONS



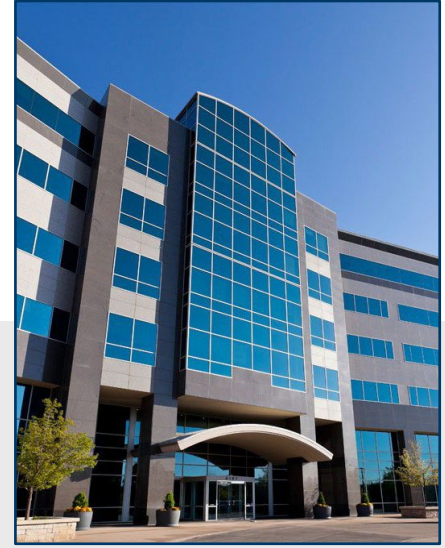
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OUR FIRM

PMCF's M&A advisory and investment banking services are designed to provide company shareholders with a trusted advisor to oversee all transaction related aspects of a company sale or strategic acquisition. Our service levels, industry expertise in distribution, and approach to managing transactions goes well beyond a typical investment banker.

- Differentiated approach via senior banker leadership and direct involvement through every step of the transaction providing a consistent and highly experienced point of contact
- One of the largest, most active investment banking boutiques with a focus on specialty niche businesses
- Proven positioning and marketing processes to obtain premium valuations in company sales
- Tailored sale process provides for extensive upfront preparation, detailed company review and identification of any potential issues in advance, and buyer evaluation/diligence ensuring the right fit
- Unique sale planning approach that helps shareholders best prepare for a future sale whether its six months or several years
- Long-term and client first approach allows PMCF to provide unbiased feedback

PMCF | INVESTMENT BANKING



Two-time winner, Boutique Investment Banking Firm of the Year by M&A Advisor

Awarded, Cross Border Corporate and Strategic Acquisition of the Year by M&A Advisor

Awarded, Cross Border M&A Deal of the Year by M&A Advisor

Awarded, 2024 Dealmaker of the Year by ACG Detroit

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