

## Plastics Industry M&A Activity Tracking

Global Plastics M&A activity picked up in February with 38 deals announced, which was an increase of two deals compared to January and 11 deals relative to February 2024 levels. The Injection Molding and Specialty subsectors drove deal volume in February and have accounted for over 70% of all deal flow in the year-to-date period. Domestic deal activity continued its strong start to the year as cross border activity has weakened, likely a result of the uncertain tariff environments. Overall, plastics M&A is off to a fast start in 2025, despite negativity surrounding the macroeconomy, and there is optimism this pace will continue in the coming months.

| PLASTICS MICA DI SUBSECTUR |               |      |              |      |      |        |
|----------------------------|---------------|------|--------------|------|------|--------|
|                            | Month-to-Date |      | Year-to-Date |      |      |        |
| Subsector                  | 2024          | 2025 | Change       | 2024 | 2025 | Change |
| Blow Molding               | 1             | 1    | 0            | 3    | 4    | 1      |
| Injection Molding          | 5             | 10   | 5            | 18   | 27   | 9      |
| Film                       | 6             | 4    | -2           | 10   | 7    | -3     |
| Resin/Color & Compounding  | 2             | 6    | 4            | 6    | 7    | 1      |
| Sheet & Thermoforming      | 2             | 1    | -1           | 6    | 2    | -4     |
| Specialty                  | 11            | 16   | 5            | 26   | 27   | 1      |
| Total                      | 27            | 38   | 11           | 69   | 74   | 5      |

PLASTICS M&A BY SUBSECTOR

### PLASTICS M&A BY BUYER TYPE

| Туре          | MTD | % of Total | YTD | % of Total |
|---------------|-----|------------|-----|------------|
| Strategic     | 24  | 63%        | 35  | 47%        |
| Add-On (PE)   | 10  | 26%        | 26  | 35%        |
| Platform (PE) | 4   | 11%        | 13  | 18%        |

#### PLASTICS M&A BY GEOGRAPHY

| Туре            | MTD | % of Total | YTD | % of Total |
|-----------------|-----|------------|-----|------------|
| U.Sto-U.S.      | 20  | 53%        | 40  | 54%        |
| U.Sto-Foreign   | 1   | 3%         | 3   | 4%         |
| Foreign-to-U.S. | 0   | 0%         | 0   | 0%         |
| Foreign         | 17  | 45%        | 31  | 42%        |



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- Among subsectors, Injection Molding and Specialty led the way in February, with 10 and 16 transactions, respectively, which were both five deal improvements compared to February 2024. Resin/Color & Compounding also had a year-over-year uptick in activity, tallying four additional deals than one year ago
- Strategic buyers displayed strong demand during the month with 24 deals notched, which represented 63% of the volume. As a mix of total deal flow, strategics accounted for their largest monthly share since late 2023. Financial buyer activity lagged slightly as the 14 combined private equity add-on and platform acquisitions are below the 2024 monthly average levels
- 40 domestic M&A transactions have been announced year-todate in 2025. The 20 deals recorded in both January and February are tied for the most monthly domestic deals in over three years. Deals involving two foreign parties also posted volumes above 2024 monthly average activity
- The Medical end market posted another active month with four deals announced, bringing the year-to-date total up to 10, which is a pace well above historical levels. Food & beverage M&A activity is also pacing ahead of prior year levels

## PLASTICS M&A BY END MARKET

| End Market      | MTD | %   | YTD | %   |
|-----------------|-----|-----|-----|-----|
| Food & Beverage | 7   | 18% | 13  | 18% |
| Industrial      | 22  | 58% | 40  | 54% |
| Consumer        | 5   | 13% | 11  | 15% |
| Medical         | 4   | 11% | 10  | 14% |

If you are a plastics company considering a merger, acquisition, sale, or recapitalization in the short or longer term please consider leveraging PMCF's transaction planning and execution expertise to best position your company in a transaction.

## **Industry Multiples and Trends**

Valuation multiples expanded slightly during February for Resin and Color & Compounding and Plastic Packaging public entities while Plastic Fabricating average EV/EBITDA multiples contracted slightly, falling below 8.0x. Plastic Packaging is now the only plastics index with average EV/EBITDA multiples above 8.0x.

### **Public Stock Performance**

Plastic public entities performance was inverted in February when compared to January. Resin and Color & Compounding stocks appreciated in February on average after contracting in the prior month and Plastic Packaging and Plastic Fabricating entities produced slight declines in value after both posting gains in January.

|                                 | Stock Performance | Stock Performance | Enterprise Value / LTM <sup>1</sup> |        |
|---------------------------------|-------------------|-------------------|-------------------------------------|--------|
| Company Name                    | Year-to-Date      | Month-to-Date     | Revenue                             | EBITDA |
| Resin and Color & Compounding   |                   |                   |                                     |        |
| Avient Corporation              | 6.6%              | -0.3%             | 1.71x                               | 10.13x |
| Dow Inc.                        | -3.4%             | -2.4%             | 0.99x                               | 6.59x  |
| LyondellBasell Industries N.V.  | 5.0%              | 1.5%              | 0.86x                               | 7.82x  |
| Solvay SA                       | 2.1%              | 6.6%              | 0.95x                               | 4.82x  |
| Trinseo PLC                     | -3.7%             | 18.8%             | 0.70x                               | 9.83x  |
| Westlake Chemical Corporation   | -1.0%             | -1.7%             | 1.43x                               | 8.38x  |
| Mean                            | 0.9%              | 3.8%              | 1.10x                               | 7.93x  |
| Median                          | 0.5%              | 0.6%              | 0.97x                               | 8.10x  |
| Plastic Packaging               |                   |                   |                                     |        |
| Amcor plc                       | 8.4%              | 4.1%              | 1.60x                               | 10.54x |
| Aptar Group, Inc.               | -6.4%             | -6.6%             | 2.97x                               | 13.05x |
| Berry Global Group              | 12.4%             | 6.3%              | 1.30x                               | 7.45x  |
| Essentra plc                    | -10.4%            | -6.4%             | 1.38x                               | 9.34x  |
| Huhtamaki Oyj                   | 4.5%              | 0.1%              | 1.23x                               | 8.54x  |
| Nampak Limted                   | 3.0%              | -6.0%             | 0.92x                               | 6.11x  |
| Pactiv Evergreen Inc.           | 2.2%              | 0.7%              | 1.32x                               | 7.38x  |
| Sealed Air Corporation          | 1.6%              | -1.9%             | 1.69x                               | 8.35x  |
| Silgan Holdings Inc.            | 5.0%              | -1.3%             | 1.59x                               | 9.52x  |
| Sonoco Products Company         | -1.6%             | 0.4%              | 2.19x                               | 11.80x |
| Transcontinental Inc.           | -5.4%             | -5.1%             | 0.82x                               | 5.25x  |
| Winpak Ltd.                     | -14.9%            | -6.0%             | 1.16x                               | 5.29x  |
| Mean                            | -0.1%             | -1.8%             | 1.51x                               | 8.55x  |
| Median                          | 1.9%              | -1.6%             | 1.35x                               | 8.44x  |
| Plastic Fabricating             |                   |                   |                                     |        |
| Core Molding Technologies, Inc. | -16.3%            | -7.0%             | 0.32x                               | 2.77x  |
| Proto Labs, Inc.                | 1.6%              | -4.4%             | 1.70x                               | 13.31x |
| Myers Industries, Inc.          | 0.3%              | -9.0%             | 0.99x                               | 7.40x  |
| Mean                            | -4.8%             | -6.8%             | 1.00x                               | 7.83x  |
| Median                          | 0.3%              | -7.0%             | 0.99x                               | 7.40x  |

<sup>1</sup>LTM as of latest available financials

Sources: S&P Capital IQ, Company Websites, Pitchbook, Company Reports, PMCF

# **PMCF** | INVESTMENT BANKING

### Notable M&A Activity

| Date      | Acquirer                                 | Target                     | Category            |
|-----------|--|----------------------------|---------------------|
| 2/20/2025 | Pritzker Private Capital                 | Americhem, Inc.            | Compounding         |
| 2/18/2025 | CREO Group                               | HMS Mfg.                   | Injection Molding   |
| 2/11/2025 | Handgards                                | Inno-Pak                   | Distribution        |
| 2/5/2025  | Techmer PM LLC                           | Colors for Plastics Inc.   | Color & Compounding |
| 2/5/2025  | Bain Capital                             | Milacron Holdings          | Machinery           |
| 2/3/2025  | Arterex                                  | Adroit USA, Inc.           | Medical Plastics    |
| 2/3/2025  | Sigma Plastics Group                     | Assets of Sun Plastics Inc | Extrusion           |
| 2/3/2025  | Patrick Industries, Inc. (NasdaqGS:PATK) | Elkhart Composites, Inc.   | Composites          |

## Major News & Insights

- US and Canada Agree to 30-Day Pause on Tariffs (Packaging Dive)
- US Plastics Policy Shifting Under Trump? (Plastics News)
- Amcor's Takeover of Berry Wins Shareholder Approval on Both Sides (Plastics News)

Sources: S&P Capital IQ, Company Websites, Pitchbook, Company Reports, PMCF

- How Steel and Aluminum Tariffs Will Impact the US Plastics Industry (Plastics Today)
- Plastics Industry Leaders Highlight Trade's Role in Growth (Plastics Today)
- Inflation Expected to Remain Above Fed's Target (The Wall Street Journal)

# PMCF's Plastics & Packaging Group

PMCF's Plastics and Packaging investment bankers are dedicated solely to serving the needs of middle-market transactions within the plastics and packaging industries. Our exclusive focus on plastics and packaging sale, merger, and acquisition advisory provides significant advantages to our clients and the opportunity to maximize value in a transaction. PMCF's extensive coverage of these industries has provided us with specialized, in-depth knowledge of the sector dynamics and relationships with key strategic and financial industry players. Our firm has been serving the plastics and packaging industries for over 20 years and has a long track record of successful transactions involving specialty, niche players in these industries.

### Use Our Expertise to Maximize Shareholder Value

| STRATEGIC ASSESSMENT  | WORKING WITH PMCF   |  |  |
|---|---|--|--|
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| <ul> <li>Our review may consider your operations, products, end markets,<br/>financial trends, growth opportunities, and management team</li> </ul>                 | • Confidentiality is of the highest importance and we welcome the execution of appropriate agreements prior to the exchange of data |  |  |
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| <ul> <li>PMCF can provide a benchmark comparison of your organization's<br/>strengths, weaknesses, and anticipated buyer viewpoints</li> </ul>                      | <ul> <li>If engaged, the majority of PMCF's costs are contingent on a successful transaction</li> </ul>                             |  |  |
| Two-time winner, Boutique Investment Bankin<br>of the Year by M&A Advisor   | g Firm Awarded, Cross Border M&A Deal of the Year<br>by M&A Advisor   |  |  |

of the Year by M&A Advisor Awarded, Cross Border Corporate and Strategic

Acquisition of the Year by M&A Advisor

Awarded, Deal of the Year by ACG Detroit



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